

MN HARI KRISHNA
Training and Placement Officer
Seshadri Rao Gudlavalleru Engineering College

Email: mnharikrieshna@gmail.com

Mobile : 84999 62444

Objective: To be an example of efficiency and to do justice to any responsibility delegated. _

Professional Noteworthy Milestones

Since Feb 2014	: Seshadri Rao Gudlavalleru Engineering college Assistant Professor
March 2012 to Jan 2014	: Freelancer
Oct 2008 to Feb 2012	: Innate HR Solutions Pvt. Ltd Director
Dec 2006 to Sep 2008	: ICICI Prudential Branch Trainer
Oct-2003 to Nov 2006	: ICFAI National College Center Coordinator
Apr 2002 to Sep 2003	: Mahatma Gandhi College Coordinator
May 1999 to Feb 2002	: Eureka Forbes Ltd

Academic Profile

2002	M. Phil	MS University
1997-1999	MBA	TJPS College, Guntur - Nagarjuna University
1993-1996	B.B.M	Hindu College, Guntur - Nagarjuna University

PROFESSIONAL SYNOPSIS

- An astute leader & Professional Manager with over 24 years of rich and extensive experience in Training & Development, Teaching, Recruitments, Employees Relation, Resource Management, Team Management, and Administration.
- Ample experience in Training Aptitude, Soft Skills, Selling Skills and organizing campus drives.
- Trained 1,00,000 + students and placed 2500+ students across India
- Proven track record of handling different responsibilities in different positions.
- An effective communicator and excellent tutor with best relationship building & Interpersonal skills. Strong analytical, problem solving & organizational abilities.
- Experienced in planning, Organizing and conducting result-oriented Recruitment, Motivation & Retention and Behavioral Training programs.
- Experience in consistently increasing the productivity of the team through effective trainings.

CORE EXPERIENCE

- Strategically placing aspirants based on industry requirements and aspirants' capabilities
- Preparing trainees to survive and grow in the industry
- Designing and executing effective Training Programs to companies and colleges
- Coordinating Team of Trainers and the Clients
- Generating reports related to the current status of affairs
- Client Communication & Weekly/Monthly reviews along with discussions and documentations of the Hits, Misses and Action plan.
- Monitoring Performance and provide training to team members.